

Alabama's Commercial Insurance Agencies & Providers

compiled by ERICA JOINER WEST

Ranked by 2021 Policy Volume
Written by Alabama offices

RANK	AGENCY	TOP EXECUTIVE(S)	ADDRESS	PHONE	WEBSITE	2021 POLICY VOLUME	EMP. IN STATE	TYPE OF BUSINESS	YEAR FOUNDED
1	Willis Towers Watson Southeast Inc.	Ben Norris	2101 6th Ave. N., Ste. 725 Birmingham, AL 35203	205-871-3300	willistowerswatson.com	\$500 million	70	Commercial property and casualty, surety, health and benefits, personal lines	1980
2	Cobbs Allen	Grantland Rice III	115 Office Park Dr. Birmingham, AL 35223	205-414-8100	cobbsallen.com	\$230.0 million	130	Commercial property and casualty, employee benefits, high net worth personal lines	1893
3	Insurance Office of America (IOA)	Andy Lott	3535 Grandview Pkwy., Ste. 400 Birmingham, AL 35243	205-968-3440	ioausa.com	\$161 million	70	Property and casualty, employee benefits	2005
4	Valent Group LLC	Kurt Close	3500 Blue Lake Dr., Ste. 120 Birmingham, AL 35243	205-262-2700	valentgroup.com	\$153 million	72	Commercial property and casualty, employee benefits, personal lines	2001
5	Petra RMS	Steven Nesbitt	2140 11th Ave. S., Ste. 400 Birmingham, AL 35205	205-354-2700	petrarms.com	\$151 million	91	Commercial, personal, benefits	2015
6	AssuredPartners of Alabama	Michael Gallops	5251 Hampstead High St., #200 Montgomery, AL 36116	334-270-6824	assuredpartners.com	\$122 million	80	Commercial property and casualty, personal lines, employee benefits, surety	2011
7	Harmon Dennis Bradshaw Inc.	David Dennis	4131 Carmichael Rd. Montgomery, AL 36106	800-239-5512	hdbinsurance.com	\$113.5 million	46	Commercial property and casualty, group benefits	1977
8	Starke Agency Inc.	Bolling Starke III	210 Commerce St. Montgomery, AL 36104	334-263-5535	starkeagency.com	\$112 million	30	Personal, bonds, commercial and benefits	1929
9	Byars Wright Inc.	Haig Wright II	1700 4th Ave. Jasper, AL 35502	205-221-3621	byarswright.com	\$86.8 million	56	Commercial, employee benefits, surety/bonding, personal, life insurance	1946
10	Randy Jones & Associates Inc.	Randy Jones	8600 US Hwy. 431 Albertville, AL 35950	256-878-3271	rjainsurance.com	\$85 million	66	Property and casualty, life, employee benefits	1978
11	EPIC Insurance Brokers	Brian Tanner	2720 3rd Ave. S. Birmingham, AL 35233	205-581-3334	epicbrokers.com	\$79.3 million	25	Commercial	2014
12	Turner Insurance & Bonding Co.	David Durden	2601 Bell Rd. Montgomery, AL 36117	334-244-0004	turnerfirst.com	\$78.2 million	17	Commercial property and casualty, captives, surety	1934
13	Thames Batre Insurance	Allen Ladd	2065 Old Shell Rd. Mobile, AL 36607	251-473-9000	thamesbatre.com	\$70 million	58	Commercial and property independent insurance agency	1891
14	Alabama Self-Insured Worker's Compensation Fund	Freda Bacon	2204 Lakeshore Dr., Ste. 206 Birmingham, AL 35209	205-868-6900	asiwcf.org	\$55 million	10	Worker's compensation	1978
15	JR Prewitt & Associates Inc. dba The Prewitt Group	John Prewitt III	2146 Highland Ave S. Birmingham, AL 35205	205-933-9207	prewitt.group	\$54.1 million	37	Commercial, personal, employee benefits	1974
16	Lyon Fry Cadden Insurance Agency Inc., a Higginbotham Partner	Gaylord Lyon Jr.	3212 Midtown Park S. Mobile, AL 36606	251-473-4600	lyonfrycadden.com	\$51.1 million	34	Property and casualty insurance agency	1905
17	Fitts Agency	R. Forrest Fitts	1806 6th St. Tuscaloosa, AL 35401	205-342-3500	fittsagency.com	\$49.5 million	43	Commercial and personal lines	1875
18	Flowers Insurance Agency LLC	D. Shane Siquefield, Hugh Wheelless III	2501 W. Main St. Dothan, AL 36301	334-350-5480	flowersinsurance.com	\$43.5 million	35	Commercial and personal property and casualty, employee benefits	1953
19	HUB International	Allen Chapman	1141 Montlamar Dr. Ste. 2500 Mobile, AL 36609	251-633-8556	hubinternational.com	\$40 million	22	Property and casualty, employee benefits, personal lines	1972
20	JH Berry Risk Services	Chris Hartnett	2552 18th St. S., Ste. 200 Homewood, AL 35209	205-208-1238	jhberry.com	\$40 million	14	Commercial property and casualty, employee benefits, personal lines	1908
21	Greenhalgh Insurance Agency	Adam Greenhalgh	3148 Cahaba Heights Rd. Birmingham, AL 35243	205-967-8800	greenhalghinsurance.com	\$15.5 million	15	Personal and commercial property and casualty, life insurance, bonds	1937